



Don't let the doorman with Virtual Doorman's **Ralph Stein** and **Colin Foster** fool you—he's actually a **jack of all trades** (albeit **cardboard**). The firm just launched an **interactive web portal** that allows residents and tenants to use traditional doorman services **remotely**, notifying the Virtual Doorman about arriving guests, expected packages and deliveries, and other activities. Need to get in at 11pm? You may need to give the Virtual Doorman a **password**. It even **monitors** buildings' temperature and HVAC. It's in over 100 residential buildings, but Colin says it's **expanding** into commercial, aimed at the **10k to 100k-SF** building.